

Member Demographics

Member by State Percent

AK	0.1%
AL	0.7%
AR	0.5%
AZ	1.8%
CA	9.9%
CO	1.2%
CT	1.7%
DC	1.0%
DE	0.3%
FL	4.9%
GA	3.1%
HI	0.2%
IA	0.6%
ID	0.3%
IL	3.8%
IN	1.4%
KS	0.5%
KY	0.8%
LA	0.8%
MA	3.1%
MD	1.9%
ME	0.3%
MI	2.4%
MN	1.6%
MO	1.7%
MS	0.3%
MT	0.3%
NC	2.1%
ND	0.1%
NE	0.4%
NH	0.5%
NJ	3.5%
NM	0.3%
NV	0.5%
NY	5.4%
OH	3.0%
OK	0.6%
OR	0.7%
PA	4.5%
RI	0.4%
SC	0.8%
SD	0.1%
TN	1.8%
TX	5.4%
UT	0.4%
VA	2.1%
VT	0.2%
WA	1.5%
WI	2.1%
WV	0.2%
WY	0.1%
International	18.1%
Grand Total	100.0%

International Members

Country	Percent
India	40.8%
Canada	5.3%
Puerto Rico	3.4%
United Kingdom	2.6%
China	2.5%
Indonesia	2.5%
Nigeria	2.3%
Egypt	2.2%
Malaysia	1.7%
Turkey	1.7%
Italy	1.4%
Mexico	1.3%
Brazil	1.3%
Romania	1.3%
Saudi Arabia	1.3%
Philippines	1.1%
Argentina	1.1%
France	1.0%
Australia	1.0%
South Africa	1.0%
Germany	0.9%
Ghana	0.9%
United Arab Emirates	0.9%
Greece	0.9%
Singapore	0.9%
Israel	0.8%
Bangladesh	0.7%
Spain	0.7%
Peru	0.7%
Yugoslavia	0.7%
Russian Federation	0.6%
Sri Lanka	0.6%
Algeria	0.5%
Portugal	0.5%
Serbia & Montenegro	0.5%
Viet Nam	0.5%
Denmark	0.4%
Other U.S. Territories	0.4%
Taiwan	0.4%
Thailand	0.4%
Other Countries	10.8%
Grand Total	100.0%

Members by Job Level

C-Suite	12.32%
Executives	25.50%
Staff	52.83%
Unknown	9.35%
Grand Total	100.00%

Members by Organization Category

Org Category	Percent
Associations	1.0%
Consulting	14.3%
Employers/Agents	4.4%
Government	1.9%
Health Information Technology	4.3%
Health Plans/Insurance	12.9%
Hospitals	11.5%
Individuals	5.6%
Medical Groups	2.3%
Other Providers	5.5%
Pharmaceutical/PBMs	9.3%
Provider Networks	1.6%
Specialty Organizations	1.2%
TPAs/Care Management	1.8%
Universities/Institutes	5.0%
Vendors	17.3%
Grand Total	100.0%

Members by Job Function

Level	Percent
Actuarial	0.6%
Administrative	2.5%
Analytical	7.2%
Business Development	3.1%
CEO	10.4%
Claims, Service & Training	1.6%
Clinical & Pharmacy	9.3%
Communications	0.7%
Consultant	4.3%
COO, CFO & CIO	1.6%
Finance & Accounting	3.0%
General Executive	10.7%
Human Resources	2.7%
Information Technology	1.9%
Legal & Regulatory	2.1%
Managed Care Staff	1.3%
Medical Director	1.5%
Medical Management	3.7%
Operations	12.7%
Other Physicians	2.4%
Principal/Partner	2.0%
Professors	2.3%
Provider Relations	2.1%
Sales & Marketing	9.5%
Other	0.8%
Grand Total	100.0%

* Members by Job Level excludes members with no job title indicated.

Member Demographics

Organizations represented by MCOL Memberships

MCOL members are diverse. Many thousands of organizations are represented by MCOL members. The top 1,000 organizations by number of members account for slightly less than 45% of total MCOL memberships. No organization represents over one percent of MCOL members. Below are the top organizations accounting for 13% of total membership, ranked in order of total members.

Rank	Organization	Rank	Organization
1	Kaiser Permanente	45	Medco Health Solutions
2	Aetna	46	MedImpact HealthCare Systems
3	DST	47	Merck & Company, Inc.
4	Humana	48	Siemens
5	BB&T	49	Blue Cross Blue Shield of Massachusetts
6	CSC	50	Booz Allen & Hamilton
7	Health Net	51	Gallagher Benefit Services
8	Mckesson	52	Philips Medical
9	CUNA Mutual Group	53	Symbion, Inc.
10	Deloitte	54	UnitedHealth Group
11	Pfizer	55	UnitedHealthcare
12	Amerigroup	56	WebMD
13	Ingenix	57	WorldDoc, Inc.
14	Auxilium Pharmaceuticals	58	ACS
15	Accenture	59	Cook Childrens Health Plan
16	CIGNA	60	Excellus
17	Wyeth	61	HCA
18	APS Healthcare	62	Health Partners
19	Blue Shield Of California	63	Health Strategies Group
20	Wellpoint	64	Healthfirst
21	EDS	65	Johns Hopkins HealthCare
22	Healthways	66	Medcost
23	The TriZetto Group	67	Physicians Health Plan of Mid-Michigan
24	Avmed Health Plan	68	Physicians Plus Insurance Corporation
25	Mercer	69	TriZetto
26	PricewaterhouseCoopers	70	ValueOptions
27	Johnson & Johnson	71	World Insurance Association, Inc.
28	Milliman	72	American Cancer Society
29	UPMC Health Plan	73	American Community Mutual Insurance Co
30	Blue Cross Blue Shield of Michigan	74	AstraZeneca
31	Keenan & Associates	75	Baylor Health Care System
32	Principal Financial Group	76	Blue Cross Blue Shield Association
33	Walgreens	77	Centocor
34	Coventry	78	Christus Health
35	Nationwide Health Plans	79	Express Scripts
36	Sanofi Aventis	80	Florida Hospital
37	Anthem Blue Cross & Blue Shield	81	Group Health Cooperative
38	CVS Caremark	82	HANYS
39	Foundation Surgery Affiliates	83	Health Dialog
40	Genzyme	84	Highmark
41	Priority Health	85	Hill Physicians Medical Group
42	Roche	86	Neighborhood Health Plan
43	Harvard Pilgrim Health Care	87	Preferred Care
44	IBM		

* Includes individually registered members, and excludes other group membership enrolled via site licenses

Organizations represented by MCOL Memberships

The following is a listing of the top 600 MCOL organizations in alphabetical order:

1199 National Benefit Fund	BDO Seidman	Centocor
3M Health Information Systems	BearingPoint	Centra Health
AARP	Beech Street Corporation	CentraState Healthcare System
Abbott	Benefis Healthcare	Centura Health
Accelerated Receivables Management	Benefit Planners	Cerner
Accenture	Berry, Dunn, McNeil & Parker	Certus
Acordia	Besler Consulting	CHAN Healthcare Auditors
ACS	Beth Israel Medical Center	Childrens Medical Center
ActiveHealth Management	Beverly Hospital	Christiana Care
Adaptis	BISYS	Christus Health
AdminaStar Federal	BJC Healthcare	CIGNA
ADP	BKD, LLP	Citigroup
Adventist Health	Blanchard Valley Regional Health	Citrus Valley Health Partners
Advocate Health Care	Blue & Co. LLC	City of Hope
Aetna	Blue Cross & Blue Shield of Florida	Clarian Health Partners
Affinity Health System	Blue Cross & Blue Shield of Michigan	Cleveland Clinic Foundation
Agnesian Healthcare	Blue Cross & Blue Shield of Montana	Cleveland Health Network
AHC, Inc.	Blue Cross & Blue Shield of North Dakota	Cognizant
AHIP	Blue Cross & Blue Shield of South Carolina	Columbia University
AIG	Blue Cross and Blue Shield of Kansas City	Columbus Regional Hospital
AIM Healthcare	Blue Cross and Blue Shield of Nebraska	Commerce Bank
Akron General Health System	Blue Cross Blue Shield Association	Commonwealth Health Corporation
Alamance Regional Medical Center	Blue Cross Blue Shield of Alabama	Community First Health Plans
Alegent Health	Blue Cross Blue Shield of Arizona	Community Health Group
Allina	Blue Cross Blue Shield of Kansas	Community Health Plan of Washington
Allscripts	Blue Cross Blue Shield of Massachusetts	Conexis
Altru Health System	Blue Cross Blue Shield of Minnesota	Coney Island Hospital
American Brokerage Company	Blue Cross Blue Shield of North Carolina	Cook Childrens Health Plan
American Cancer Society	Blue Cross Blue Shield of Rhode Island	Corporate Benefit Services of America, Inc. (CBSA)
American Community Mutual Insurance Company	Blue Cross Blue Shield of Vermont	Covance
American Hospital Association	Blue Cross of Idaho	Covenant Health
American Medical Association	Blue Cross of North Eastern Pennsylvania	Coventry
AmeriChoice	Blue Shield of California	CPR Strategic Marketing Communications
Amerigroup	BlueCross Blueshield of Louisiana	CPS
AmeriHealth	BlueCross BlueShield of Tennessee	Crozer Keystone Health Network
AmSurg	Boehringer Ingelheim	CSC
Andrx	Bon Secours Health System	CUNA Mutual Group
Anthem Blue Cross & Blue Shield	Bonadio & Company, LLP	CVS Caremark
Aon	Booz Allen & Hamilton	Danbury Health Systems
Appalachian Regional Healthcare	Boston Medical Center	Dartmouth-Hitchcock
APS Healthcare	Botsford General Hospital	Davis Life Brokerage, Inc.
ARC Group Associates	Boulder Community Hospital	Davis Wright Tremaine
Arnett & Foster PLLC	Brewer & Lord	DaVita Inc
Asante Health System	Brigham & Womens Hospital	Deaconess Billings Clinic
Ascension Health	Bristol-Myers Squibb	Deaconess Health System, Inc.
Assurant	Brockton Hospital	Dean Health Plan
AstraZeneca	Brokers Service Marketing Group II	Deloitte
Athens Regional Medical Center	Bronx Lebanon Hospital Center	Delta Dental
Atlantic Information Services	Butler County Health Department	Department of Health & Human Services
Aultman Health Foundation	California HealthCare Foundation	Department of Managed Health Care
Aurora Health Care	Cape Cod Healthcare	Destiny Health
Auxilium Pharmaceuticals	Cape Fear Valley Health System	Detroit Medical Center
Aventis	Capgemini	Devon Health Services
Avera Health	Capital Blue Cross	Dickinson County Healthcare System
AvMed Health Plan	Capital District Physicians' Health Plan	Dixon Hughes
Bain & Company	CareFirst BlueCross BlueShield	Draffin & Tucker LLP
Baker Newman & Noyes	Carilion Health System	DST
Bank of America	Caritas Health Services	Duke University Health System
Banner Health System	Cariten Healthcare	Dunhill Marketing & Ins. Svcs.
Baptist Health	Carle Foundation Hospital	East Alabama Medical Center
Barnes Jewish Hospital	Carolinas Healthcare System	East Texas Medical Center
Bassett Healthcare	Catholic Health Care Systems	Eastern Health System
Bayer	Catholic Healthcare Partners	Eastern Maine Healthcare
Bayhealth Medical Center	Catholic Healthcare West	ECG Management Consultants
Baylor College of Medicine	CBIZ	EDS
Baylor Health Care System	Cedars-Sinai Health System	Educators Financial Services
Baystate Health System	Centene	Edward Health Services Corp
BB&T	Centers for Disease Control & Prevention	Eide Bailly LLP
	Centers for Medicare & Medicaid Services	



Member Demographics

El Camino Hospital
Eli Lilly & Co
Elite Marketing
Emanuel Medical Center
EMH Regional Healthcare System
Emory Healthcare
Erlanger Health System
Ethicon
Evanston Northwestern Healthcare
Evergreen Healthcare
Excellus
Express Scripts
Fairview Health System
Fallon Community Health Plan
Feeley & Driscoll
Fidelis Care New York
Fifth Third Bank
Finelight
First Consulting Group
First Health
First Marketing Associates of TN
First Protective Insurance Group
Firstcare
Florida Hospital
Forrest General Hospital
Foundation Surgery Affiliates
Fox Chase Cancer Center
Frankford Health Care System
Fresenius Medical Care
Froedtert Hospital
Fust Charles Chambers
Gallup Organization
Gallagher Benefit Services
Gateway Health Plan
Geisinger Health Plan
Geisinger Health System
General Electric
Genesis HealthCare
Genzyme
GlaxoSmithKline
Grant Thornton LLP
Great West
Greater Lafayette Health Services
Greater Rochester IPA
Greenville Hospital System
Group Health Cooperative
Group Health Inc.
Gundersen Lutheran Health Plan
Guthrie Healthcare System
Gwinnett Hospital System
Hackensack University Medical Center
Hackley Hospital
Hall Render Killian Heath & Lyman
HANYS
Harborview Medical Center
Hartford Hospital
Harvard Pilgrim Health Care
Hawaii Medical Service Association
Hawaii Pacific Health
Hayes Inc
HCA
HCPPro
HCR ManorCare
Health Alliance Medical Plans
Health Alliance Plan
Health Care Service Corporation
Health Dialog
Health Evolutions
Health First Health Plan
Health Management Associates
Health Management Corporation
Health Net
Health Partners of Philadelphia
Health Quest
Health Strategies Group
Healthcare Management Solutions
Healthfirst, Inc.
HealthLink
HealthMarkets
Healthnow New York
HealthPartners
HealthPlus of Michigan
HealthSCOPE Benefits
HealthSpring
Healthways
Healthwise, Inc.
Henry Ford Health System
Hewitt Associates
HFMA
High Point Regional Health System
Highmark
Hill Physicians Medical Group
Hillcrest Healthcare System
HIP
Hoag Hospital
Holland Community Hospital
Horizon Blue Cross Blue Shield of New Jersey
Horizon NJ Health
Horne CPA Group
HSS, Inc.
Humana
HumanArc
IBM
Independence Blue Cross
Independent Brokerage Network
Independent Health
Infosys Technologies Limited
Ingenix
Inova Health System
Integrus Health
IntelliClaim
Intuit
Iowa Health System
Janssen Pharmaceutica
John C. Lincoln Health Network
John Muir /Mt. Diablo Health System
Johns Hopkins HealthCare
Johns Hopkins University
Johnson & Johnson
JPS Health Network
Kaiser Permanente
Keenan & Associates
Kimball Medical Center
Kindred Healthcare
King's Daughters' Med Center
KPMG
Kreg Corporation
L.A. Care Health Plan
LabCorp
Lahey Clinic
Lake Hospital System
Lakeland Regional Health System
Lakeland Regional Medical Center
Larson Allen
Lash Group
Lawrence General Hospital
Legacy Health System
Lehigh Valley Health Network
Lourdes Hospital
Lovelace Health Plan
Lutheran Health Network
Lutheran Medical Center
Magellan Health Services
Maimonides Medical Center
Main Line Health System
Maine General Health
Maine Medical Center
Marketshare Financial
Marsh
Marshall Medical Center
Martins Point Health Care
Massachusetts General Hospital
Maury Regional Healthcare System
Mayo Clinic
McBee Associates
McDermott Will & Emery
McKesson
McLeod Health
MD Anderson Cancer Center
MedAssist, Inc.
Medco Health Solutions
Medcost
MEDdecision Inc.
Medica
Medical Associates Health Plan
Medical Mutual of Ohio
MedImpact HealthCare Systems
MedStar Health
Medtronic
Memorial Health Partners
Memorial Health System
Memorial Healthcare System
Memorial Hermann Healthcare System
Memorial Hospital at Gulfport
Memorial Medical Center
Mennonite Mutual Aid
Mercer
Merck
Mercy Health
Mercy Health Partners
Mercy Health Plans
Mercy Health System
Mercy Hospital
Meridian Health System
MeritCare Health System
Meriter Health Services Inc.
Merrill Lynch
MetGA / Nathan & Lewis Associates, Inc.
Methodist Health System
MetroHealth System
Metropolis Health Plan
Microsoft
MidMichigan Health
Milliman
Ministry Health Care
Molina Healthcare
Montefiore Medical Center
Mount Carmel Health Plan
Mount Carmel Health System
Mountain States Health Alliance
Multicare Health System
MultiPlan
MVP Health Care
National Committee for Quality Assurance
Nationwide Health Plans
Navigant Consulting
NeighborCare
Neighborhood Health Plan
Neighborhood Health Plan of Rhode Island
Network Health
New Jersey City University
New Jersey Hospital Association
New West Health Services
Newton Health System
North Kansas City Hospital



Member Demographics

North Shore LIJ Health System
Northeast Medical Center
Northside Hospital
Northwestern Memorial Hospital
Norton Healthcare
Novant Health
Novartis Pharmaceuticals
Novo Nordisk
NRECA
NYU Medical Center
OAO HealthCare Solutions
Ochsner Health Plan
Ochsner Health System
OCI
Ohio Health
OmniCare Health Plan
Oracle Corporation
Oregon Health & Science University
Organon Pharmaceuticals
Orlando Regional Healthcare
Ortho Biotech
Ortho-McNeil Pharmaceutical
OSF Healthcare System
Our Lady of the Lake Regional Medical Center
Pacific Southwest Financial & Insurance Services I
PacificSource Health Plans
Palmetto Health
Palomar Pomerado Health System
Parente Randolph
Park Nicollet Health Services
Parkview Health System
Partners Healthcare System
Passport Health Communications
Passport Health Plan
PeaceHealth
Pegasystems
Perot Systems
Pershing Yoakley & Associates
Pfizer
Philips Medical
Physicians Health Plan of Mid-Michigan
Physicians Health Plan of Northern Indiana
Physicians Plus Insurance Corporation
Pinnacle Health System
Plante & Moran LLP
Preferred Care
Preferred Health Systems
Premera Blue Cross
Presbyterian Health Care Services
PricewaterhouseCoopers
Prime Therapeutics
Principal Financial Group
Priority Health
Professional Planners Marketing Group, LLC
Promedica Health System
Protiviti
Provena Health
Providence Health System
Quest Diagnostics
Quorum Health Resources
Ranbaxy Laboratory Limited
Rapid City Regional Hospital
Raritan Bay Medical Center
Reden & Anders
Response Mail Express
Roche
Rowan Regional Medical Center
RSM McGladrey
Sagamore Health Network Inc.
Saint Francis Health System
Samaritan Health Services
Sanofi Aventis
SAS Institute
SCAN Healthcare
Schaller Anderson
Schering Plough
Scott & White Health Plan
Scott & White Memorial Hospital
Scripps Health
Sentara Healthcare
Seton Healthcare Network
Shands Healthcare
Sharp Health Plan
Sharp Healthcare
SHPS
Siemens
South Nassau Communities Hospital
South Shore Hospital
Southern Illinois Healthcare
Spectrum Health
SRHS
SSM Health Care
St. Anthony's Medical Center
St. Francis Health Network
St. Francis Medical Center
St. John Health System
St. John's Health System
St. John's Hospital
St. Mary's Health System
St. Vincent Health
St. Vincent Healthcare
Stanford University
SummaCare, Inc.
Sun Health Corporation
SUNY
Susquehanna Health System
Sutter Health
Symbion, Inc.
Tampa General Hospital
TAP Pharmaceuticals
Temple University Health System
Tenet Healthcare
The Advisory Board Company
The Queen's Medical Center
The Regence Group
The Segal Company
The SSI Group Inc.
The TriZetto Group
Thomas Jefferson University Hospital
Thomson Healthcare
Total Financial & Insurance Services
Touchpoint Health Plan
Towers Perrin
TrailBlazer Health Enterprises
Triad Healthcare
Triage Consulting Group
Trinity-Health
Trustmark Insurance
Tufts Health Plan
U.S. Navy
UAB Health System
UAMS Medical Center
UCLA Healthcare
UCSD Healthcare
UMass Memorial Medical Center
United Behavioral Health
UnitedHealth Group
Unity Health System
University Hospitals Health System
University of Alabama
University of Illinois at Chicago
University of Iowa Health Care
University of Maryland
University of Pennsylvania Health System
University of Texas
UPMC Health Plan
UPMC Health System
US Oncology
USCS Equipment Technology Solutions
UTMB HealthCare Systems
Valley Baptist Health System
ValueOptions
Ventegra, LLC
Veterans Health Administration
VHA
Via Christi Health System
ViaHealth
Vinson & Elkins LLP
Virtua Health, Inc.
Vision Service Plan
VNA
Wake Forest University Baptist
Walgreens
Washington Hospital Center
Washoe Health System
WEA Trust
WebMD
Wellmark
WellPoint
WellStar Health System
West Penn Allegheny Health System
William Beaumont Hospital
William M Mercer
Wipfli LLP
World Insurance Association, Inc.
World Research Group
WorldDoc, Inc.
Wyeth
Yale New Haven Health System
Zurich