

Demographics (August 2011 data)

Members by State	Percent	International	Percent	Member by Organization	Percent
AK	0.1%	India	28.81%	Agent	2.5%
AL	1.0%	United Kingdom	6.41%	Association	1.2%
AR	0.5%	Canada	4.94%	Consulting	11.2%
AZ	1.6%	Puerto Rico	4.61%	Edu (Universities)	2.0%
CA	14.1%	Spain	2.45%	Employer	1.0%
CO	1.4%	Nigeria	2.38%	Government	1.8%
CT	1.7%	Indonesia	2.20%	Health Plan/Insurance	13.9%
DC	1.3%	Germany	2.09%	HIT	2.1%
DE	0.2%	France	1.87%	Hospital	27.0%
FL	4.4%	China	1.83%	Individual	5.9%
GA	2.8%	Belgium	1.72%	Institute	1.0%
HI	0.3%	South Africa	1.72%	MD	1.0%
IA	0.9%	Brazil	1.65%	Media	0.6%
ID	0.4%	Italy	1.57%	Network	1.8%
IL	4.4%	Egypt	1.54%	PBM	0.6%
IN	1.9%	Malaysia	1.54%	Provider	4.8%
KS	0.6%	The Netherlands	1.39%	Rx	3.7%
KY	1.3%	Israel	1.32%	Specialty	0.6%
LA	1.0%	Sweden	1.21%	TPA/UM	1.1%
MA	3.5%	Argentina	1.17%	Vendor	<u>16.1%</u>
MD	2.3%	Mexico	1.17%	Grand Total	100.0%
ME	0.5%	Turkey	1.13%		
MI	2.8%	Ireland	1.10%		
MN	2.0%	Romania	1.10%		
MO	1.9%	Australia	1.06%		
MS	0.5%	Saudi Arabia	0.88%		
MT	0.4%	United Arab Emirates	0.84%		
NC	2.2%	Philippines	0.81%		
ND	0.3%	Czech Republic	0.73%		
NE	0.5%	Ghana	0.70%		
NH	0.5%	Singapore	0.70%		
NJ	3.6%	Greece	0.66%		
NM	0.4%	Switzerland	0.66%		
NV	0.4%	Bangladesh	0.62%		
NY	5.9%	Denmark	0.62%		
OH	3.4%	Yugoslavia	0.62%		
OK	0.7%	Japan	0.59%		
OR	1.1%	Peru	0.59%		
PA	4.9%	Russian Federation	0.59%		
RI	0.4%	Portugal	0.55%		
SC	0.8%	Other Countries	<u>11.90%</u>		
SD	0.2%	Total	100.00%		
TN	2.2%				
TX	4.9%				
UT	0.5%				
VA	2.3%				
VT	0.3%				
WA	1.5%				
WI	1.9%				
WV	0.3%				
WY	0.1%				
International	<u>6.9%</u>				
Grand Total	100.0%				

Member by Job Level	Percent	Members by Job Type	Percent
C-Suite	12.9%	Actuarial	0.5%
VP and Above	10.2%	Administrative	3.4%
Director/Manager	41.8%	Analytical	6.5%
Medical Director	3.0%	Business Development	3.8%
Other Staff	<u>32.1%</u>	CEO	10.5%
Total	100.0%	CFO/CIO/COO	2.3%
		Claims/Service	1.0%
		Clinical	6.8%
		Communications	0.9%
		Consultant/Principal/Partner	6.9%
		Finance & Accounting	2.9%
		General Executive	12.1%
		Human Resources	2.2%
		Information Technology	1.7%
		Legal & Regulatory	3.2%
		Managed Care Staff	2.6%
		Medical Director	2.4%
		Medical Management	4.2%
		Operations	9.4%
		Physician	1.7%
		Press	1.1%
		Professor	1.5%
		Provider Relations	2.6%
		Sales & Marketing	<u>10.0%</u>
		Grand Total	100.0%

Organizations represented by MCOL Memberships

MCOL members are diverse, represented by many thousands of organizations. The top 500 account for 30% of total MCOL memberships. No organization represents over 1% of MCOL members. Below are the top 100 organizations which account for 15% of total membership, ranked in order of total members.

1	Kaiser Permanente	51	Capgemini
2	WellPoint	52	Carle Foundation Hospital
3	United HealthCare	53	Medco Health Solutions
4	Deloitte Consulting	54	Good Samaritan
5	Aetna	55	ValueOptions
6	Humana	56	Walgreens
7	Ernst & Young	57	ACS, a Xerox Company
8	Blue Shield of California	58	EDS
9	PricewaterhouseCoopers	59	GlaxoSmithKline
10	Pfizer	60	Accenture
11	McKesson	61	Advocate Health Care
12	Health Net	62	AIM HealthCare
13	Blue Cross Blue Shield of Michigan	63	BB&T Insurance Services
14	KPMG	64	Cedars-Sinai Health System
15	OptumInsight	65	Mercer
16	CIGNA Corporation	66	Tenet
17	Veterans Administration	67	Health Alliance Medical Plans
18	HCA-The Healthcare Company	68	Kindred Healthcare
19	Sutter Health	69	Sentara Healthcare
20	Baptist Health	70	APS Healthcare
21	Amerigroup Corporation	71	Blue Cross Blue Shield of Florida
22	DST	72	CVS Caremark
23	Blue Cross Blue Shield Association	73	Mayo Clinic
24	Coventry Health Care	74	MVP Health Care
25	Providence Health System	75	Bon Secours Health System
26	The Regence Group	76	Health Dialog
27	Baylor Health Care System	77	Presbyterian Healthcare
28	The TriZetto Group	78	Avera Health
29	Methodist Healthcare	79	Baptist Memorial Healthcare
30	Cleveland Clinic Foundation	80	BlueCross BlueShield of Tennessee
31	Harvard Pilgrim Health Care	81	CareFirst BlueCross BlueShield
32	Health Care Service Corporation	82	Dixon Hughes
33	Merck	83	Health Alliance Plan
34	VHA	84	Hill Physicians Medical Group
35	Adventist Healthcare	85	Roche
36	BKD, LLP	86	Banner Health System
37	Healthways	87	BESLER Consulting
38	Highmark	88	CBIZ
39	Milliman	89	Dartmouth-Hitchcock
40	AonHewitt	90	Express Scripts Inc
41	Novartis	91	GE Healthcare
42	Blue Cross Blue Shield of Alabama	92	IBM
43	Blue Cross Blue Shield of Massachusetts	93	Montefiore Medical Center
44	Johnson & Johnson	94	Priority Health
45	Excellus	95	Sanofi-Aventis
46	Catholic Healthcare West	96	SSM Health Care
47	Siemens	97	WebMd
48	UPMC Health Plan	98	Blue Cross Blue Shield of Minnesota
49	Allina Health System	99	Florida Hospital
50	AvMed Health Plans	100	Geisinger Health System