



Corporate Memberships

MCOL Corporate Membership deliver companies access to MCOL paid member e-newsletters and the MCOL member only web site at a fixed annual fee that provides extreme savings. There is no more effective or affordable resource for a company to give their employees to access the critical health care business information tools they can use everyday in performance of their jobs.

Corporate Memberships provide MCOL Silver level memberships for all covered employees, which includes all Silver level features in the MCOL member only web site plus MCOL e-mail delivery services. What's more, Corporate Memberships require no ongoing paperwork from the organization regarding individual employee information.

MCOL's special Corporate Member pricing structure which allows companies to deliver MCOL memberships to entire locations, or departments within the organization for a small fraction of the price of individual memberships.

Pricing

- Annual payment for a corporate membership is required
- Pricing is based upon the number of covered employees:

Price Schedule

Covered Employees	Annual Price
Under 10	\$750.00
10-29	\$950.00
30-74	\$1,950.00
75-174	\$3,600.00
175-249	\$4,900.00
250-499	\$8,100.00
500-999	\$11,500.00
1000+	Call for Quote

Equivalent Price per employee and total savings*:

Covered Employees	Monthly Price per Employee	Total Annual Savings
Under 10	\$10.42	\$1,050
10-29	\$4.66	\$4,150
30-74	\$3.25	\$13,050
75-174	\$2.40	\$33,900
175-249	\$1.93	\$58,688
250-499	\$1.80	\$104,400
500-999	\$1.28	\$213,476

* based upon the midpoint of employees in each range. The exact price per employee depends upon the actual number enrolled. Savings is compared to the \$25 monthly individual Silver Member rate

Detailed corporate site license information including pricing, terms and conditions are available at www.mcol.com/corporate.htm

MCOL Memberships



Members Get Discounts and a Complimentary Webinar

- 50% discounts to MCOL's Healthcare Web Summit events
- 10% discounts off of MCOL and HealthQuest products in MCOL's Managed Care Store
- Complimentary registration to the annual January Future Care web summit (\$295 value)

Members get e-Newsletters and e-Zines including:

- **Factoids** - Brief, timely selected data, distributed daily, covering a wide variety of topics
- **MCOL Week-End** - Weekly business news, featured column: MCOL Tidbits and more
- **Weekly Data Delivery Service** - Selected data file available for delivery by clicking reply
- **MCOLMonthly** - A monthly e-magazine exclusively for paid members
- **@Career** - Monthly employment opportunities and promotion announcements
- **Contracting News** - Monthly health plan and provider contracting developments
- **@Conference** - Monthly conference news listing upcoming major conference events
- **@Employer** - Monthly employer health benefit issues
- **Thought Leaders** - Bimonthly insights from national leaders on important selected issues
- **@How-To** - bimonthly primers on key selected topics.
- **Quarterly Reports** - e-magazine with financial/statistical information for selected plans

Members get exclusive Web Site access:

- Searchable past Healthcare Web Summit presentation slides and podcast recordings
- Article library including selections from Medical Home News & Predictive Modeling News
- Searchable publication archives to MCOL member e-newsletters
- Podcast menu including analysis from Sherlock Company, past web summit events and more
- Searchable expanded MCOL e-Dictionary of health care business terms
- Daily headline news with seven different features offered by four leading services
- Searchable web site directory databases for plans, provider organizations, PBMs and more
- Hot Topics section with data maps, trend graphs, and links to current key articles and issues
- myMCOL customizable selections for e-Newsletters, plus extensive member support features
- Silver and Gold member access to thousands of Silver data files plus the Health Plan Database
- Plus many more tools and features for paid members

Members get to network via LinkedIn:

- Exclusive member LinkedIn Group facilitating networking, job opportunities, & discussions